

## **SolPrint Quote Builder**

SolPrint Quote Builder empowers your client or sales people to create bespoke quotes containing multiple items of varying sizes and quantities.

Item specific rules determine available options and control selections with these used to optimise production and cost calculations.

Using a Graphical catalogue clients can select items required and each item's product wizard steers the client through the process ensuring all requirements are captured and selections are valid and where necessary client specific.

Artwork and/or electronic files can be uploaded by the client before the Request for Quote is submitted and these are stored in the SolPrint Document Management System for review.

Depending on Client configurations the Request for Quote can either: -

- Submit an enquiry to be reviewed and actioned internally.
- Automatically generate the quote but wait for internal review before returning the price.
- Automatically generate the quote, apply client specific margins and return the price to the client.

Where an item is manufactured internally the system automatically defines the production route, selecting optimal production equipment, method of work, number up, speed, material etc and calculates the detailed costs for production.

Where the item is produced externally, and supplier standard price scales are held the system automatically calculates the costs with any client specific rules applied.

Where the item is produced externally but no supplier prices scales held the details are passed to the SolPrint Tendering System and a Request For Quote (RFQ) sent to relevant suppliers and the Invitation To Tender (ITT) process managed within SolPrint.

A Quote can contain multiple items with each item following one of the above workflows. Once all costs are captured customer margins are applied based on Client/Product rules before the quote is shared.

Why not contact us now for a no obligation demonstration where we can show you how SolPrint could be implemented within your operation.

### Contact Details

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